

**BBL/SECT/21/2025-26****Date: 8 August 2025**

To,  
The Listing Department,  
National Stock Exchange of India Ltd.,  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400 051

**NSE Symbol: BANKA****Sub: Investor Presentation on the financial results for the quarter and three months ended 30 June 2025****Dear Sir/Madam,**

Pursuant to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation on the financial results for the quarter and three months ended 30 June 2025.

We request you to kindly take note of the same in your record.

Thank you,

**For Banka BioLoo Limited**

**Nitika Lakhotia**  
**Company Secretary & Compliance Officer**

Encl: As above

# BLUE & BEYOND: NAVIGATING THE FUTURE OF SANITATION, WATER & SUSTAINABILITY

## INVESTOR PRESENTATION (QUARTER 1, FY 2025-26)

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# About Us

Banka Bioloo Limited (BBL) is a social impact organization that strives to improve lives by bringing innovation in the water, sanitation and hygiene (WaSH) facilities, through research, design, partnerships, and education.

Our unique selling points include innovative bio-digester technologies, comprehensive operations and maintenance (O&M) services for Indian Railways, and the "footloo," a foot-operated, low-water flush system. We provide economical and durable packaged sewage treatment plants and Geobag-based Faecal Sludge and Septage Management (FSTPs) systems. Additionally, we offer Compostica, a bio-based, fully compostable biopolymer.

We are committed to social impact, addressing socio-economic inequalities, and enhancing the quality of life for marginalized communities. Through various projects and initiatives, we empower individuals, promote inclusivity, and improve community well-being.

Banka Bioloo business' majorly focuses on

1. **Banka** Railways
2. **Banka** WaSH

Name: **Banka Bioloo Limited**

Established : 2012-13

Headquarters: Hyderabad, India

**Mission:** To touch lives of 10 million+ people globally by creating innovative and sustainable solutions and services for the future.

**Vision:** Save and improve lives by providing sustainable water and sanitation solutions to one and all.

## At a Glance:

- Bio Toilets: **25,000+** units
- Railways O&M: **25,000+** systems daily
- Treated > **12 MLD** of Fecal sludge
- Treated > **6000** MLD of used water
- **1000+** employees on roll
- Presence across **07 zones** of Indian Railways



# Problem: The wastewater crisis

Globally, 3 Billion people are experiencing inadequate sanitation and depleting water quality.



## Solution:

**Banka Bioloo** curates waste & wastewater treatment technologies for businesses & communities to give a sustainable solution.

- **Banka Rail** : Bio Toilets O&M and equipment's for Railways.
- **Banka WaSH**
  - **EPC** : Bio Toilets (DRDO Partnership)
  - **EPC** : Packaged Sewage Treatment Plant (PSTPs) – from 1 to 100 KLD (kilo liter per day)
  - **EPC** : Large Scale Urban Sewage Treatment Plants. – Above 100+ KLD
  - **BOOT** : UrbanSaaS ( STP-as-a-service) for residential/commercial/industrial requirements.
  - **EPC/HAM** : Fecal Septage Plant Treatment Plant (FSTPs)





# Partial Client List



# Business & Financial Overview





# Banka Bio is building portfolio in WaSH & sustainability...

## Banka Rail

- AMOC (annual maintenance & operation contracts) – bio toilets
- “+” - POH (periodic overhauling) – periodic stripping of wagons, and bogie upgradation
- QWS (quick watering system)
- “+” - Supply of engineering products for coach upgradation
- “+” - Furnishing, carpentry, plumbing & passenger amenity works (UGM)
- “+” - Packaged water & wastewater systems.

## Banka WaSH

- EPC in Urban water & wastewater
  - Recycle and reuse
- “+” – OpEx/BOOT in Urban water & wastewater
  - 08 project under operation
- Bio-toilets (DRDO partnership) for on-site treatment of black water.
- Faecal septage treatment (FSTP)



## ...delivered through various business model

- Engineering, Procurement & Construction (EPC)
- Annual Operation & Maintenance (O&M)
- “+” - Design, Built, Operate & Transfer (BOOT)
- Hybrid Annuity Model (HAM)

“+” : New Initiative



# Q1 FY 25-26 Highlights and order bookings..

Revenue at **INR 1,255 Lacs** | EBITDA at **INR 103.25 Lacs** (8%) | Income at **INR 13.54 Lacs** (1.06%)

## Banka Railways Order:

- Total new orders received in **Q1 FY 25-26: ~21.6 crs**, with a strong pipeline under evaluation.
- Totalling unexecuted orders for the Railways business stands at **~ 59 crs** as YTD.

## Notable Contract Wins

- Bio-toilets orders for the East Coast Railways, 2 zones.

## Banka WaSH Order:

- Total new orders received in **Q1 FY 25-26: ~9.3 crs**, with a strong pipeline under discussion.
- Totalling unexecuted orders for the WaSH business stands at **~ 54 crs** as YTD.

## Notable Contract Wins

- Education Institute, Hyderabad, upgradation order of 1.6 MLD STP based on MBR technology.
- Multiple residential projects from grade "A" developers in Hyderabad





# Notable Achievement: Cartier Women's Initiative – Impact Awards 2025



## Celebrating a Global Recognition

We're proud to share that **our Founder & MD, Namita Banka**, received the **Cartier Women's Initiative Impact Awards 2025** in the *Improving Lives* category, held in Osaka in May.

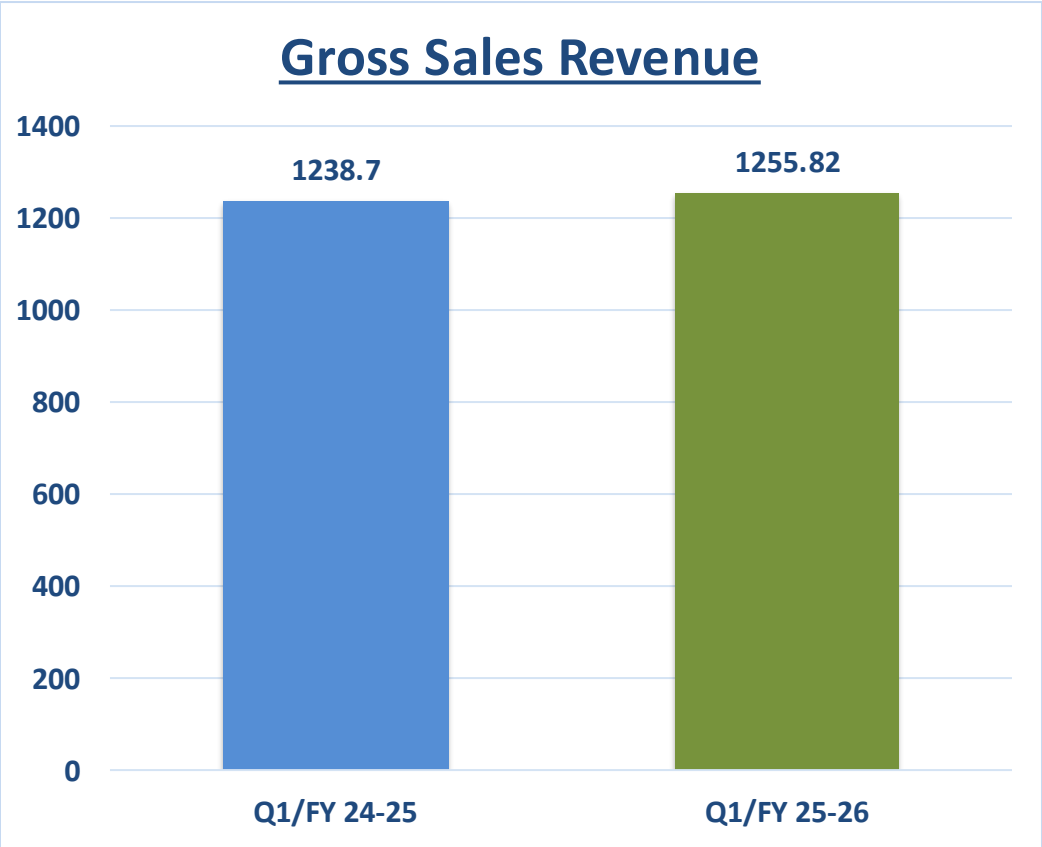
This award is a testament to **our journey at Banka Bio**, where we've been transforming sanitation access across India through bio-toilets and decentralized wastewater solutions. It recognizes the impact we've created in improving public health, protecting water resources, and empowering communities — especially women and children.



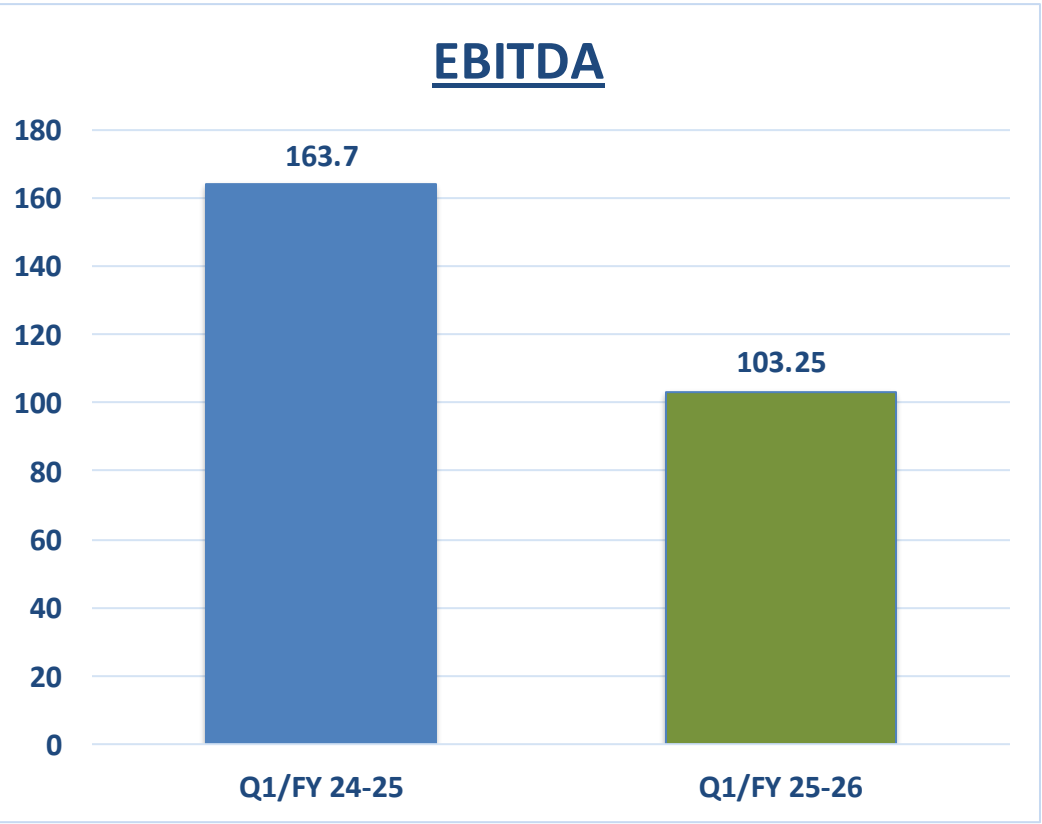
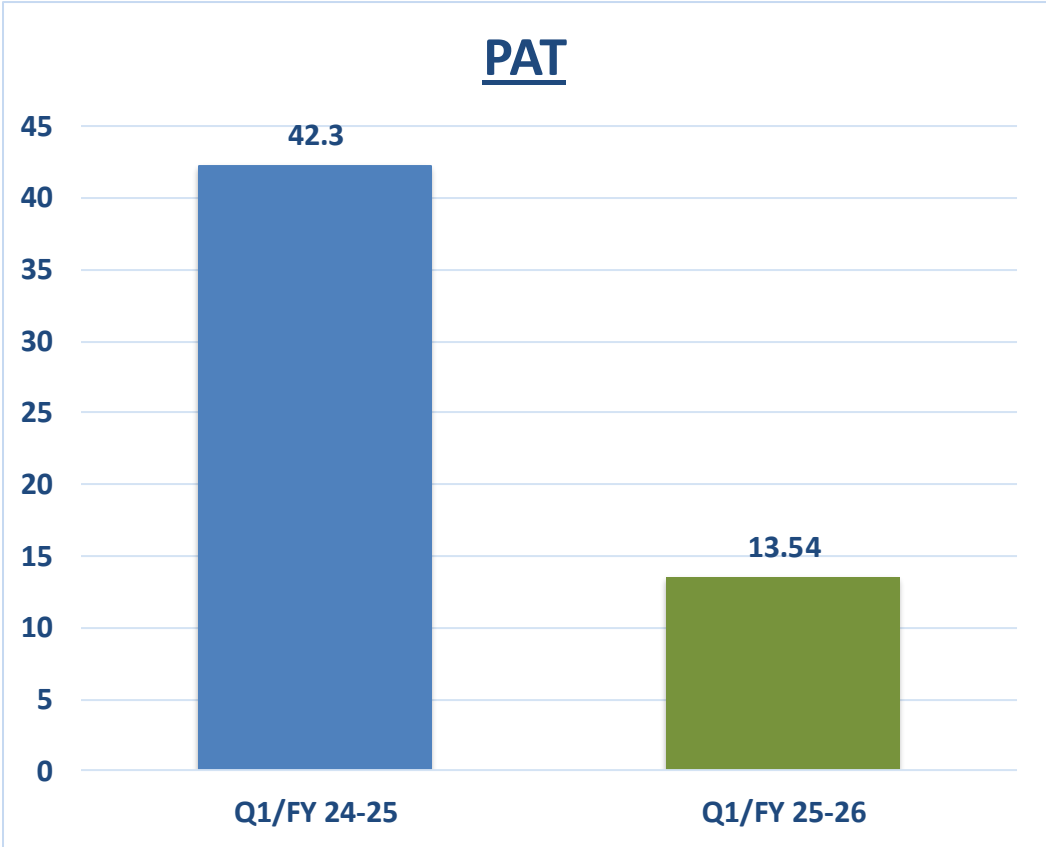


# Financial highlight of Q1-FY25-26 : Standalone

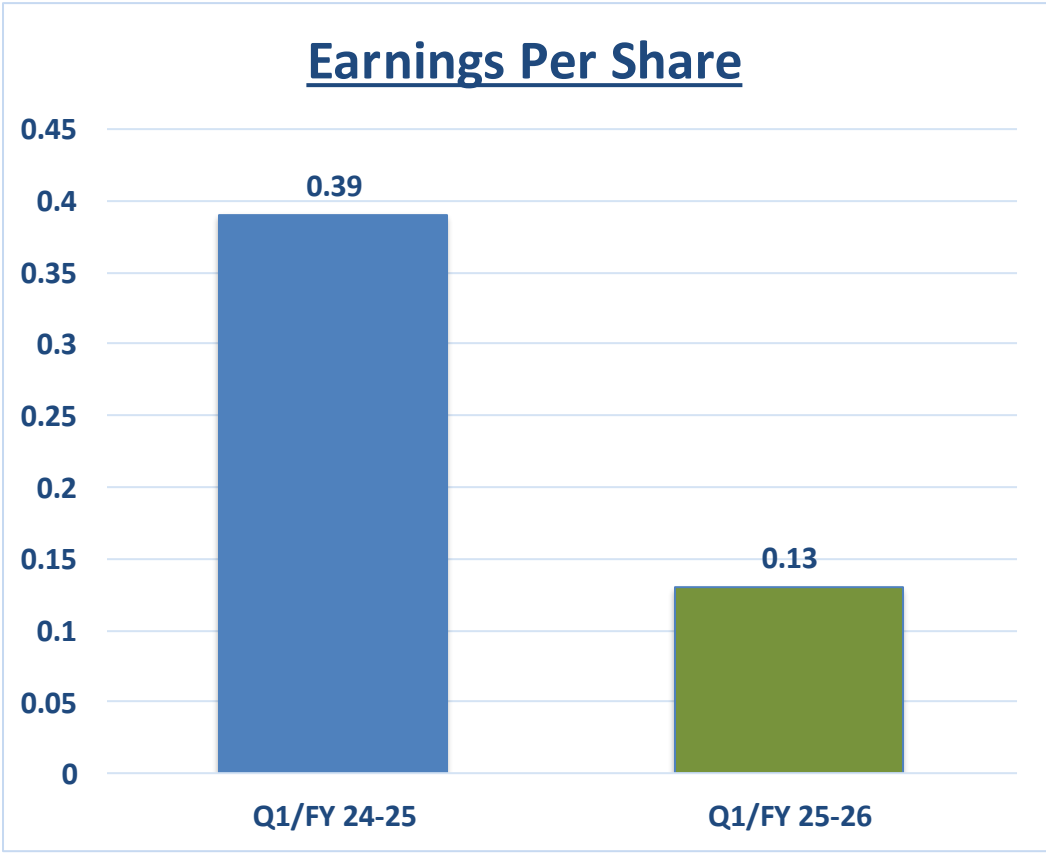
(Figures in Lakhs)



- **Total Order Booking**
  - Q1 has good order booking of ~ INR 31 crs
- **Execution Lead Growth**
  - Railway execution on-track for FY 25-26 guidance.
  - WaSH Q1 execution was slow, expected to pick-up in Q2 & Q3 based on confirmed order book.



- We turned PAT +ive in Q1 after a tough last FY. We will continue to focus on internal cashflows management and cost reduction across segments.



# Financial highlight of Q1 FY25-26 : Standalone P&L A/c

Particulars	Q1 / FY25-26	Q1 / FY24-25
<b>Revenue from Operations</b>	1255.82	<b>1238.8</b>
Other income	105.34	18.8
<b>Total Income</b>	<b>1361.16</b>	<b>1257.6</b>
• Cost of materials consumed	302.62	218.4
• Changes in inventories of FG & WIP	(8.25)	69.7
• Employee benefits expense	737.45	701.7
• Finance costs	59.61	67.9
• Depreciation & amortisation expense	41.52	45.1
• Other expenses	76.36	104.1
<b>Total expenses</b>	<b>1359.04</b>	<b>1206.8</b>
<b>EBITDA</b>	<b>103.25</b>	<b>163.7</b>
Profit/(loss) before tax (PBT)	2.12	50.8
Tax expense		
(1) Current tax	-	7.0
(2) Taxes for earlier years	-	-
(3) Deferred tax	(11.43)	1.5
Total Tax expense	(11.43)	8.6
<b>Profit after tax</b>	<b>13.54</b>	<b>42.3</b>



# Financial highlight of Q1 FY25-26 : Consolidated P&L A/c

Particulars	Q1 / FY25-26	Q1 / FY24-25
<b>Revenue from Operations (Net)</b>	<b>1114.12</b>	<b>1288.6</b>
Other income	105.34	11.3
<b>Total Income</b>	<b>1219.46</b>	<b>1299.9</b>
• Cost of materials consumed	124.22	237.7
• Changes in inventories of FG & WIP	(8.25)	69.7
• Employee benefits expense	737.45	701.7
• Finance costs	89.42	87.5
• Depreciation & amortisation expense	63.84	61.8
• Other expenses	76.72	104.7
<b>Total expenses</b>	<b>1233.14</b>	<b>1263.1</b>
<b>EBITDA</b>	<b>139.58</b>	<b>186.1</b>
Profit/(loss) before tax (PBT)	(12.53)	37.6
<b>Tax expense</b>		
(1) Current tax	-	7.0
(2) Taxes for earlier years	-	
(3) Deferred tax	(12.74)	1.3
<b>Total Tax expense</b>	<b>(12.74)</b>	<b>8.4</b>
<b>Profit after tax</b>	<b>0.21</b>	<b>29.2</b>





# Abbreviation List

- ACF – Activated Carbon Filter.
- AMC- Annual Maintenance Contract.
- ECB - External Commercial Borrowings.
- EPC - Engineering, Procurement and Construction.
- ETP – Effluent Treatment Plant.
- FSM R&D - Faecal Sludge Management Research and Development.
- FSTP - Faecal Sludge Treatment Plant.
- GHMC – Greater Hyderabad Municipal Corporation.
- HH – Household
- KL – Kilo Litre
- KLD – Kilo Litre per Day
- LCC - Life Cycle Costing
- MBBR – Moving Bed Bio-reactor
- MBR – Membrane Bio-reactor
- MLSS - Mixed Liquor Suspended Solids
- NGT - National Green Tribunal
- WaSH – Water Sanitation & Hygiene
- NSE - National Stock Exchange.
- O&M – Operation and Maintenance.
- P&ID – Piping and Instrumentation Drawing.
- PA – Per Annum.
- PCB – Pollution Control Board.
- PPP - Public-Private Partnership.
- PSF – Pressure Sand Filter.
- RMBR – Rotating Media Bio-reactor.
- RWA - Resident Welfare Association.
- SBR - Sequencing Batch Reactor.
- STP – Sewage Treatment Plant.
- TTP – Tertiary Treatment Plant.
- UF – Ultra Filtration.
- VFD – Variable Frequency Drive.
- WTP – Water Treatment Plant.
- HAM – Hybrid Annuity Model



# Thank You !

## Contact Us

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